

# Technical Assessment Grid of Offers

Section	<b>3800</b>	Project Short Title	<b>Private Sector Development and TVET South Caucasus The EU4Business "Innovative Tourism and Technology Development for Armenia"</b>	Date	<b>14.05.2020</b>
AV	<b>Hans-Juergen Cassens</b>			PN	<b>16.2179.6-009.00</b>
Assessor				VN	
Version					

(1) Criteria	(2) Weighting in %	Bidder 1		Bidder 2		Bidder 3		Bidder 4		Bidder 5	
		(3) points (max.10)	(4) assessment (2)x(3)	(3) points (max.10)	(4) assessment (2)x(3)	(3) points (max.10)	(4) assessment (2)x(3)	(3) points (max.10)	(4) assessment (2)x(3)	(3) points (max.10)	(4) assessment (2)x(3)
<b>1. Appropriateness of suggested concept and work plan</b>											
1.1 Interpretation of objectives	5										
1.2 Strategy (technical concept/alternative concepts)	15										
1.3 Implementation methods	5										
1.4 Work schedule and time schedule	5										
1.5 Monitoring and evaluation concept (as part of L+I)	0										
<b>Total 1.</b>	<b>30</b>										
<b>2. Technical backstopping / Knowledge Management</b>											
2.1 Staff and backstopping conception (as part of the steering structure)	4										
2.2 Knowledge and information management (as part of L+I)	4										
<b>Total 2.</b>	<b>8</b>										
<b>3. Consideration of local resources</b>	<b>0</b>										
<b>4. Qualification of proposed staff</b>											
4.2 Lead Consultant:											
4.2.1 General qualification											
- education and training	4										
- professional experience	12										
4.2.2 Specific qualification											
- special field											
Consulting experience on tech and entrepreneurship development, concept elaboration	4										
- management experience	4										
- ability to work in a team											
4.2.3 Regional experience / Knowledge of country state country / region											
4.2.4 Language skills											
English	4										
<b>Subtotal 4.2</b>	<b>28</b>										
4.3 Analytics consultant:											
4.3.1 General qualification											
- education and training											
- professional experience	2										
4.3.2 Specific qualification											
- special field											
experience on survey design and analysis	4										
- management experience											
- ability to work in a team											
4.3.3 Regional experience / Knowledge of country state country / region											
4.3.4 Language skills											
state language											
<b>Subtotal 4.3</b>	<b>6</b>										
4.4 Senior Consultant:											
4.4.1 General qualification											
- education and training	4										
- professional experience	10										
4.4.2 Specific qualification											
- special field											
Consulting experience on tech and entrepreneurship development, concept elaboration	10										
- management experience											
- ability to work in a team											
4.4.3 Regional experience / Knowledge of country state country / region											
4.4.4 Language skills											
English	4										
<b>Subtotal 4.4</b>	<b>28</b>										
4.7 Composition of the team											
<b>Total 4.</b>	<b>62</b>										
<b>Grand Total 1. – 4.</b>	<b>100</b>										
	Assessment in % place		0		0		0		0		0
<b>5. Special advantages / risks (see extra page)</b>	place										

I hereby declare that I conducted this evaluation independently and to the best of my knowledge and belief. I will treat the information confidentially and not pass on any particulars of the on-going evaluation procedure.

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Date, signature