

Technical Assessment Grid of Offers

Section	3800	Project Short Title	Comprehensive studies on Grant Scheme 2 (Upscaling existing innovative tourism ventures) and Grant Scheme 3 (Clusters of innovative tourism ventures) in Armenia's three southern regions					Date	29.04.2020	
AV	Hans-Juergen Cassens						PN	16.2179.6-009.00		
Assessor							VN			
Version	Individual Assessment									
		Bidder 1	Bidder 2	Bidder 3	Bidder 4	Bidder 5				
(1) Criteria	(2) Weighting in %	(3) points (max.10)	(4) assessment (2x3)	(3) points (max.10)	(4) assessment (2x3)	(3) points (max.10)	(4) assessment (2x3)	(3) points (max.10)	(4) assessment (2x3)	
<b>1. Appropriateness of suggested concept and work plan</b>										
1.1 Interpretation of objectives	5									
1.2 Strategy (technical concept/alternative concepts)	15									
1.3 Implementation methods: Management of processes, Cooperation Learning and Innovation	5									
1.4 Work schedule and time schedule	5									
1.5 Monitoring and evaluation concept (as part of L+I)	0									
<b>Total 1.</b>	<b>30</b>									
<b>2. Technical backstopping / Knowledge Management</b>										
2.1 Staff and backstopping conception (as part of the steering structure)	0									
2.2 Knowledge and information management (as part of L+I)	0									
<b>Total 2.</b>	<b>0</b>									
<b>3. Consideration of local resources</b>	<b>0</b>									
<b>4. Qualification of proposed staff</b>										
4.1 Pool of Experts: Financial Expert/ Applied Economist										
4.1.1 General qualification										
- experience in socio-economic studies	10									
- professional experience	10									
4.1.2 Specific qualification										
- special field										
state field										
- management experience	0									
- ability to work in a team	3									
4.1.3 Regional experience / Knowledge of country										
state country / region	0									
4.1.4 Language skills										
English	1									
<b>Subtotal 4.1</b>	<b>24</b>									
4.2 Expert 2: Tourism Specialist										
4.2.1 General qualification										
- experience in tourism product and/ or destination development	15									
- professional experience	5									
4.2.2 Specific qualification										
- special field										
state field										
- management experience	0									
- ability to work in a team	3									
4.2.3 Regional experience / Knowledge of country										
Armenia	2									
4.2.4 Language skills										
English	1									
<b>Subtotal 4.2</b>	<b>26</b>									
4.3 Expert 3:										
4.3.1 General qualification										
- training	0									
- professional experience	0									
4.3.2 Specific qualification										
- special field										
state field										
- management experience	0									
- ability to work in a team	0									
4.3.3 Regional experience / Knowledge of country										
state country / region	0									
4.3.4 Language skills										
state language	0									
<b>Subtotal 4.3</b>	<b>0</b>									
4.4 Expert 4:										
4.4.1 General qualification										
- training	0									
- professional experience	0									
4.4.2 Specific qualification										
- special field										
state field	0									
- management experience	0									
- ability to work in a team	0									
4.4.3 Regional experience / Knowledge of country										
state country / region	0									
4.4.4 Language skills										
state language	0									
<b>Subtotal 4.4</b>	<b>0</b>									
4.5 Pool of experts 1 (3 experts with international experience):										
4.5.1 General qualification										
- training	0									
- professional experience	5									
4.5.2 Specific qualification										
- special field										
winter tourism	4									
eco-tourism	4									
wine tourism	4									
- management experience	0									
- ability to work in a team	3									
4.5.3 Regional experience / Knowledge of country										
state country / region	0									
4.5.4 Language skills										
English	0									
<b>Subtotal 4.5</b>	<b>20</b>									
4.6 Pool of experts 2:										
4.6.1 General qualification										
- training	0									
- professional experience	0									
4.6.2 Specific qualification										
- special field										
state field	0									
- management experience	0									
- ability to work in a team	0									
4.6.3 Regional experience / Knowledge of country										
state country / region	0									
4.6.4 Language skills										
state language	0									
<b>Subtotal 4.6</b>	<b>0</b>									
4.7 Composition of the team										
<b>Total 4.</b>	<b>70</b>									
<b>Grand Total 1.- 4.</b>	<b>100</b>									
Assessment in % place			0		0		0		0	
<b>5. Special advantages / risks (see extra page)</b>										
place										

I hereby declare that I conducted this evaluation independently and to the best of my knowledge and belief. I will treat the information confidentially and not pass on any particulars of the on-going evaluation procedure.

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Date, signature