

# Technical Assessment Grid of Offers

Section	3800	Activity: Winter Tourism Feasibility Study with Focus on Shirak Region						Date	09.12.2020				
AV								PN	16.2179.6-009.00				
Assessor								VN					
Version	Individual Assessment												
(1) Criteria	(2) Weighting in %	(3) points (max 10)	(4) assessment (2)x(3)	(3) points (max 10)	(4) assessment (2)x(3)	(3) points (max 10)	(4) assessment (2)x(3)	(3) points (max 10)	(4) assessment (2)x(3)	(3) points (max 10)	(4) assessment (2)x(3)	(3) points (max 10)	(4) assessment (2)x(3)
<b>1. Appropriateness of suggested concept and work plan</b>													
1.1 Interpretation of objectives	5												
1.2 Strategy (technical concept/alternative concepts)	15												
1.3 Implementation methods: Management of processes, Cooperation, Learning and Innovation	5												
1.4 Work schedule and time schedule	5												
1.5 Monitoring and evaluation concept (as part of L+I)	0												
<b>Total 1.</b>	<b>30</b>												
<b>2. Technical backstopping / Knowledge Management</b>													
2.1 Staff and backstopping conception	0												
2.2 Knowledge and information management	0												
<b>Total 2.</b>	<b>0</b>												
<b>3. Consideration of local resources</b>	<b>0</b>												
<b>4. Qualification of proposed staff</b>													
4.1 Pool of Experts: Tourism Expert													
4.1.1 General qualification													
- experience in tourism product and/ or destination development	25												
- professional experience	7												
4.1.2 Specific qualification													
- special field													
state field													
- winter tourism development	2												
- other special field	0												
4.1.3 Regional experience / Knowledge of country													
Armenia	3												
4.1.4 Language skills													
English	1												
<b>Subtotal 4.1</b>	<b>38</b>												
4.2 Expert 2:													
4.2.1 General qualification													
- ...													
- professional experience													
4.2.2 Specific qualification													
- special field													
tourism marketing													
- management experience	0												
- ability to work in a team	0												
4.2.3 Regional experience / Knowledge of country													
Armenia													
4.2.4 Language skills													
English													
<b>Subtotal 4.2</b>	<b>0</b>												
<b>Subtotal 4.4</b>	<b>0</b>												
4.5 Pool of experts 1 (2 experts with international experience):													
4.5.1 General qualification													
- training	0												
- professional experience	5												
4.5.2 Specific qualification													
- special field													
winter tourism product development	8												
destination development	4												
international experience	10												
- management experience	0												
- ability to work in a team	2												
4.5.3 Regional experience / Knowledge of country													
Armenia	2												
4.5.4 Language skills													
English	1												
<b>Subtotal 4.5</b>	<b>32</b>												
4.6 Pool of experts 2:													
4.6.1 General qualification													
- training	0												
- professional experience	0												
4.6.2 Specific qualification													
- special field													
state field													
- management experience	0												
- ability to work in a team	0												
4.6.3 Regional experience / Knowledge of country													
state country / region	0												
4.6.4 Language skills													
state language	0												
<b>Subtotal 4.6</b>	<b>0</b>												
4.7 Composition of the team													
<b>Total 4.</b>	<b>70</b>												
<b>Grand Total 1. - 4.</b>	<b>100</b>												
Assessment in % place			0		0		0		0		0		0
<b>5. Special advantages / risks (see extra page)</b>													
place													

I hereby declare that I conducted this evaluation independently and to the best of my knowledge and belief. I will treat the information confidentially and not pass on any particulars of the on-going evaluation procedure.

.....  
Date, signature